

Tokyo Stock Exchange 1st section (Code:1945)

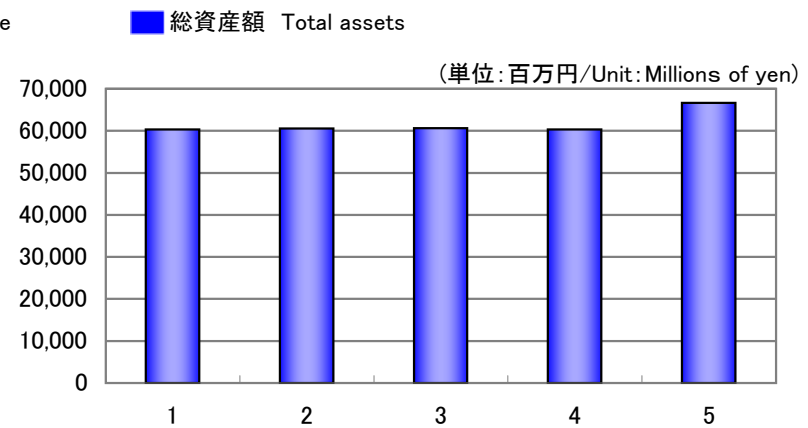
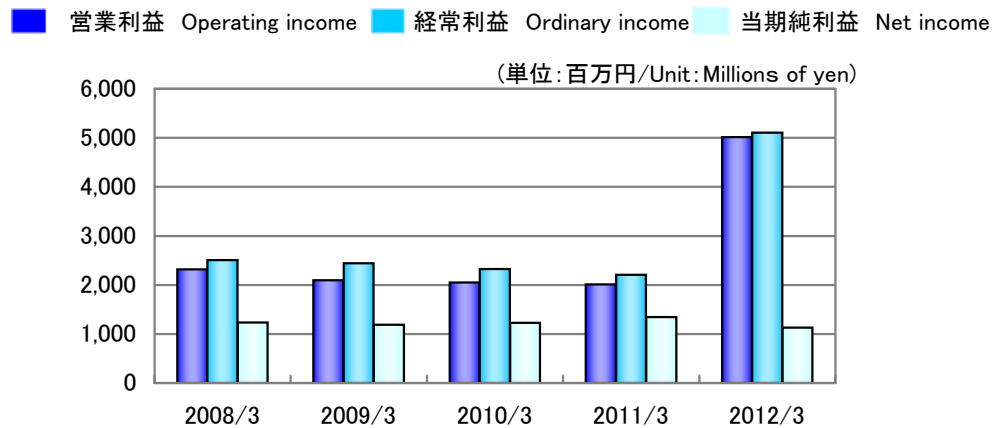
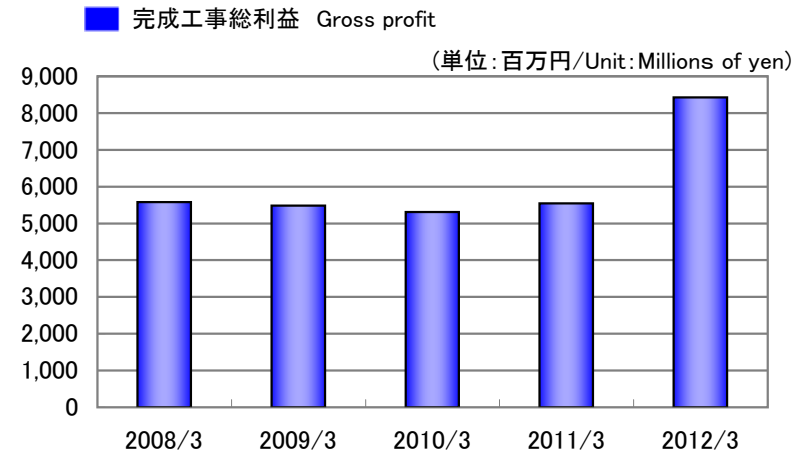
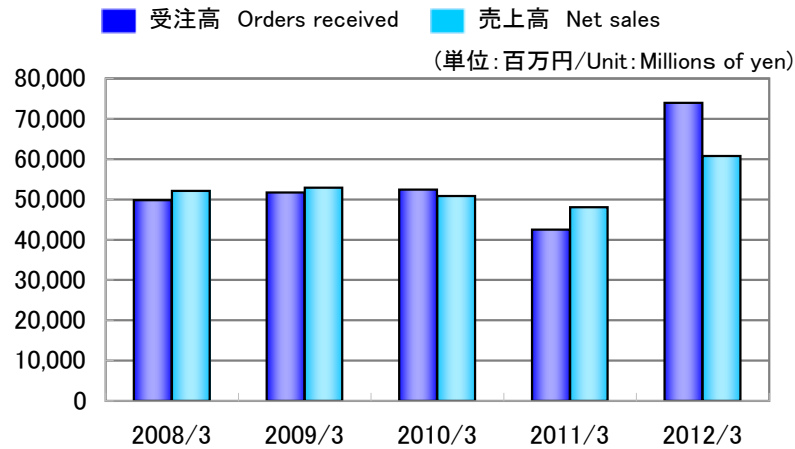
Fact Book 2011

株式会社東京エネシス
TOKYO ENERGY & SYSTEMS INC.

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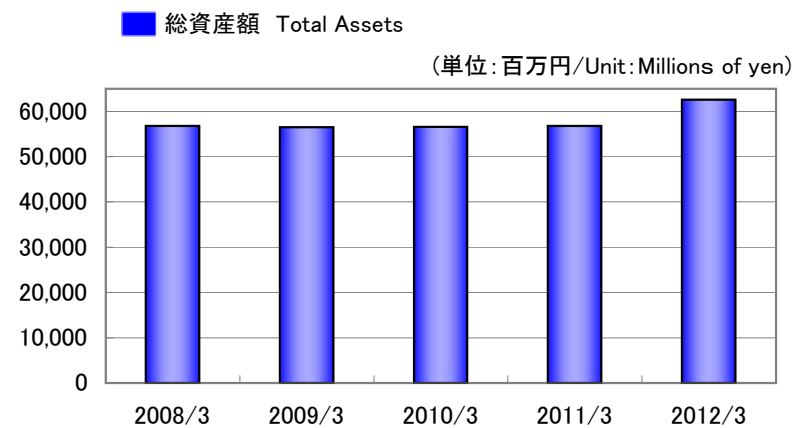
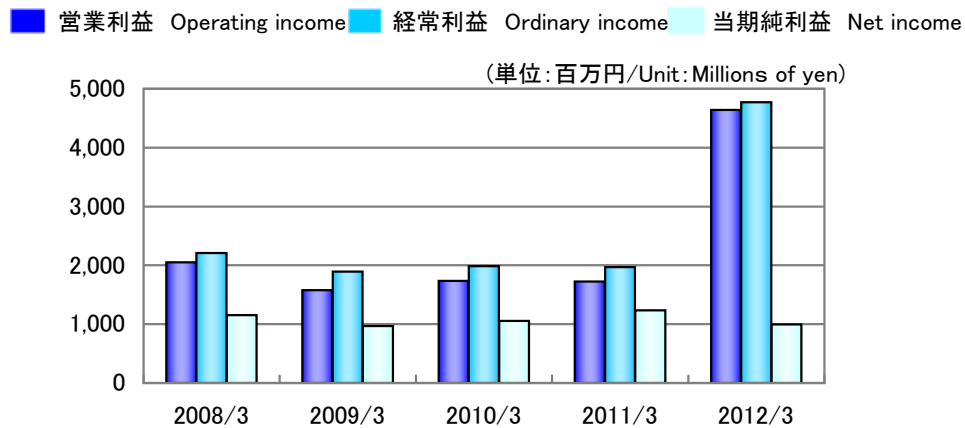
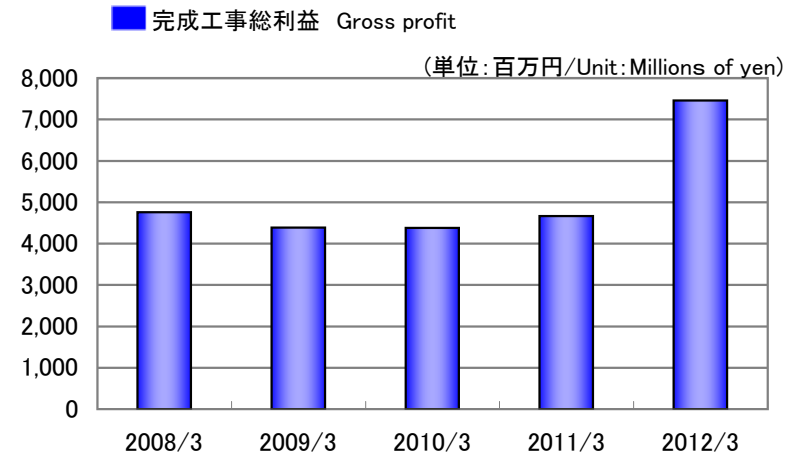
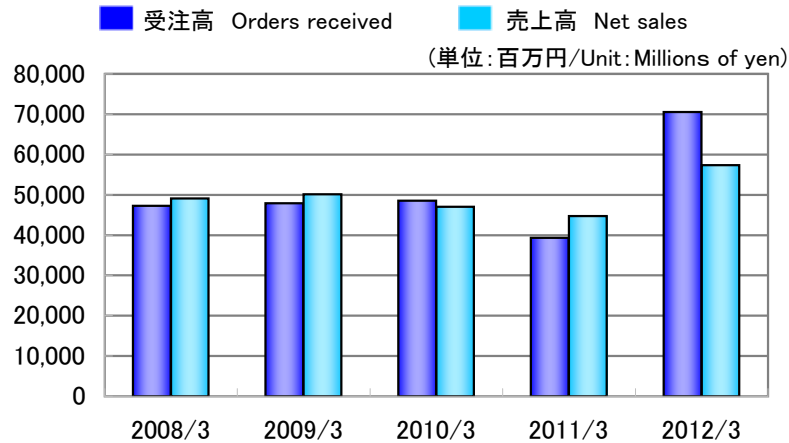
業績ハイライト(連結) Financial Highlights (Consolidated)



(単位: 百万円/Unit: Millions of yen)

		2008/3	2009/3	2010/3	2011/3	2012/3
受注高	Orders received	49,812	51,702	52,419	42,494	73,929
売上高 (完成工事高)	Net sales	52,090	52,936	50,878	48,032	60,746
完成工事総利益	Gross profit	5,580	5,486	5,306	5,542	8,428
営業利益	Operating income	2,316	2,095	2,050	2,011	5,012
経常利益	Ordinary income	2,508	2,442	2,324	2,205	5,107
当期純利益	Net income	1,237	1,189	1,225	1,344	1,127
総資産額	Total assets	60,364	60,557	60,612	60,357	66,665

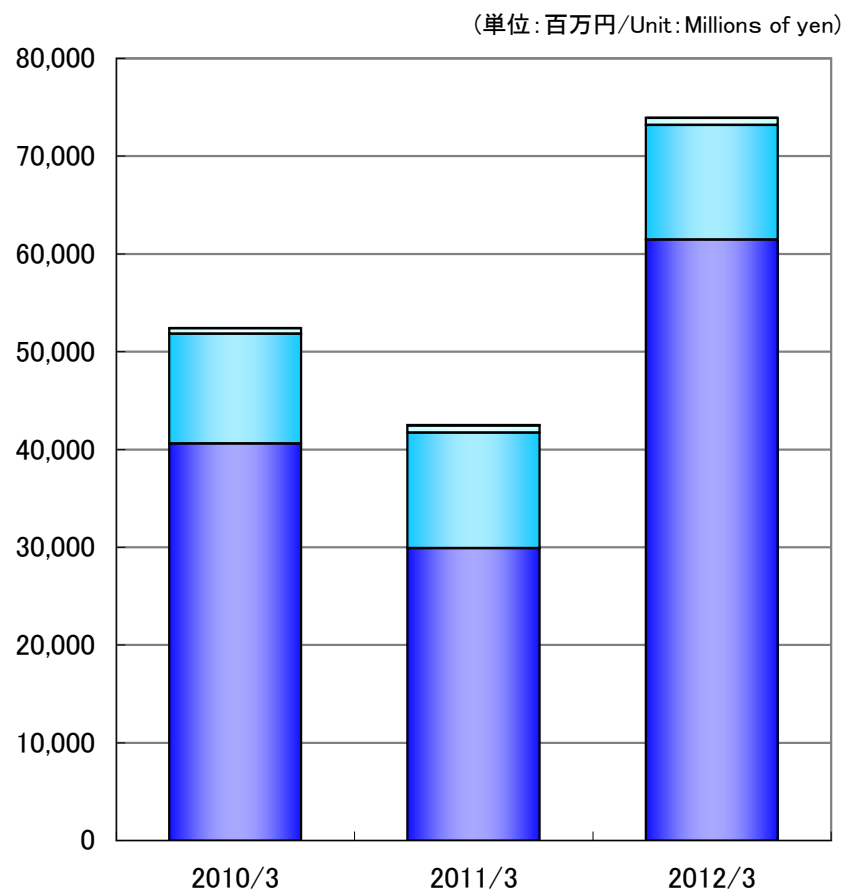
業績ハイライト(個別) Financial Highlights (Non-Consolidated)



(単位: 百万円/Unit: Millions of yen)

		2008/3	2009/3	2010/3	2011/3	2012/3
受注高	Orders received	47,244	47,877	48,549	39,363	70,514
売上高(完成工事高)	Net sales	49,116	50,126	47,037	44,756	57,322
完成工事総利益	Gross profit	4,755	4,384	4,381	4,666	7,457
営業利益	Operating income	2,053	1,579	1,738	1,727	4,641
経常利益	Ordinary income	2,210	1,895	1,987	1,969	4,773
当期純利益	Net income	1,156	966	1,055	1,236	993
総資産額	Total assets	56,771	56,505	56,589	56,770	62,623

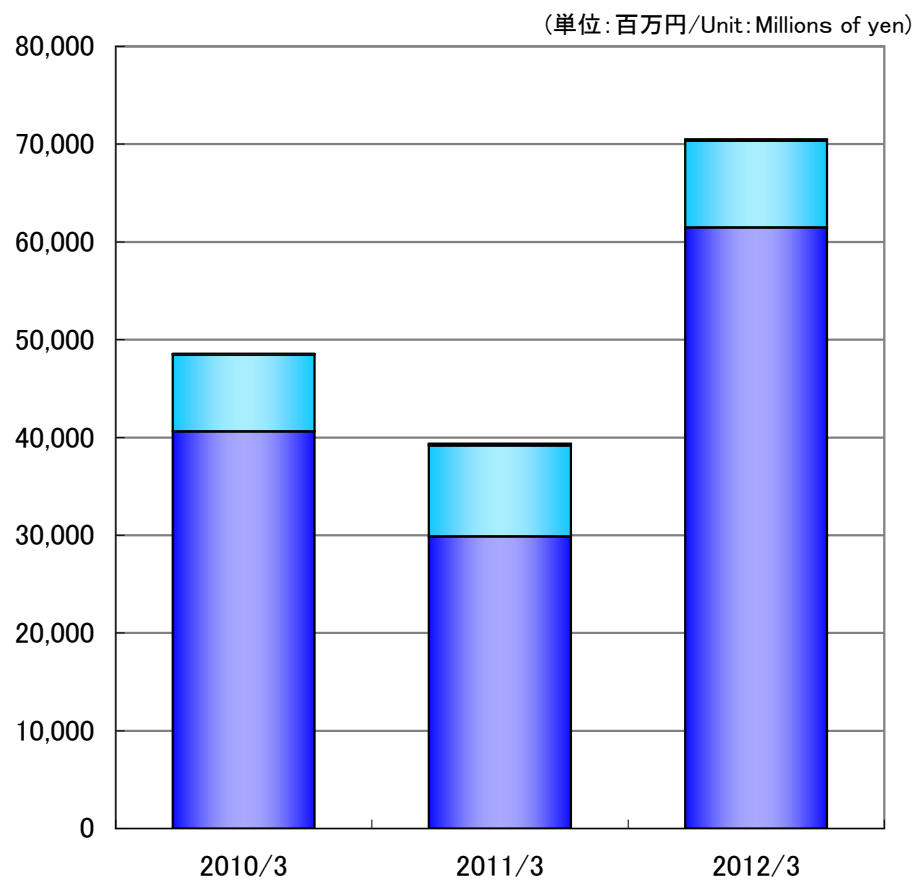
セグメント別受注高(連結) Orders Received by Segment Performance (Consolidated)



(単位:百万円/Unit: Millions of yen)

	2010/3	2011/3	2012/3
発電設備工事業	40,620	29,884	61,479
電気・通信設備工事業	11,212	11,843	11,723
その他の事業	570	699	712
差異調整額	15	67	13
計	52,419	42,494	73,929

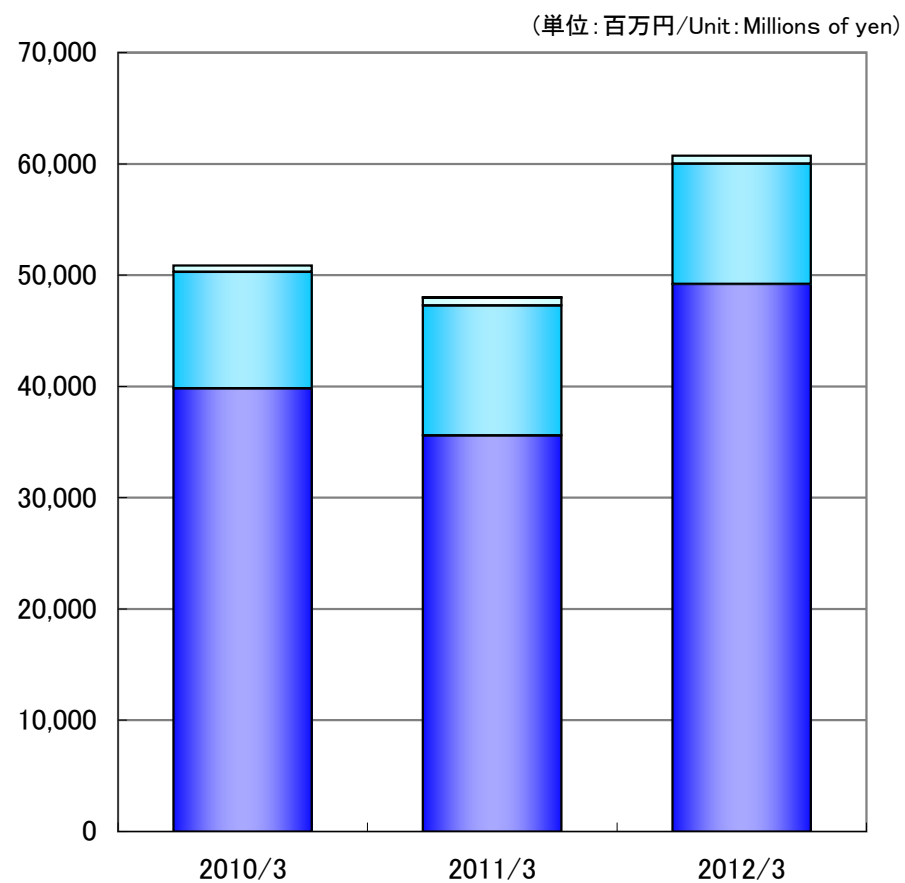
セグメント別受注高(個別) Orders Received by Segment Performance (Non-Consolidated)



(単位: 百万円/Unit: Millions of yen)

	2010/3	2011/3	2012/3
発電設備工事業	40,604	29,872	61,477
電気・通信設備工事業	7,860	9,277	8,876
その他の事業	70	145	147
差異調整額	15	67	13
計	48,549	39,363	70,514

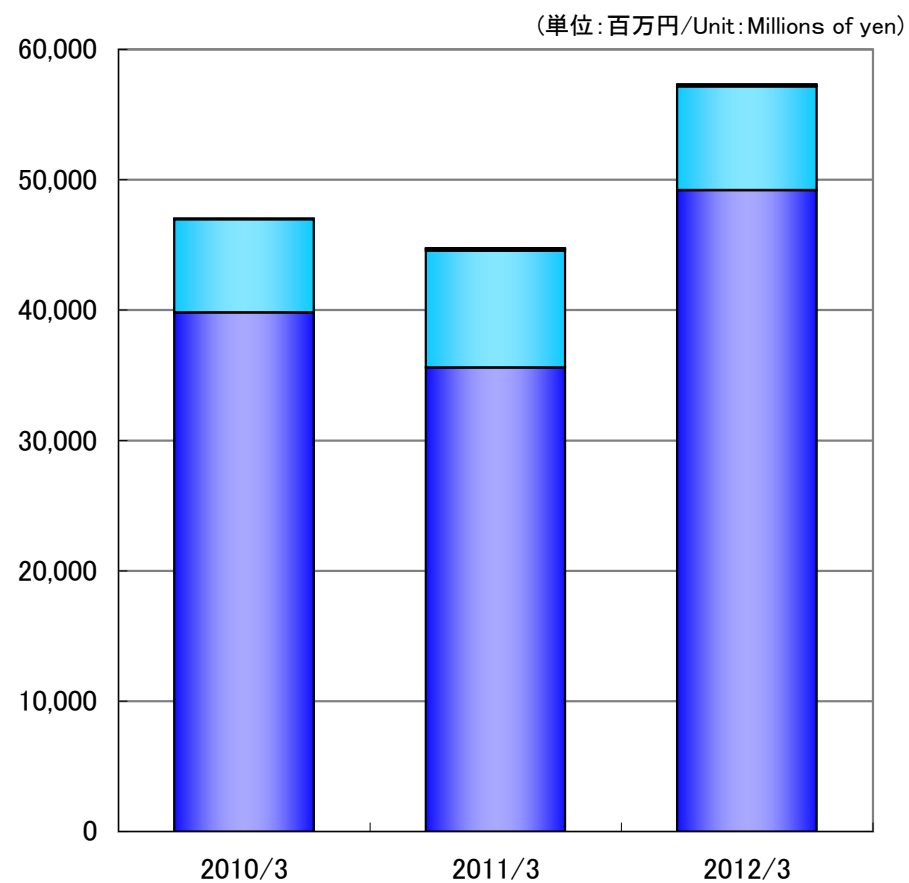
セグメント別売上高(連結) Net Sales by Segment Performance (Consolidated)



(単位: 百万円/Unit: Millions of yen)

	2010/3	2011/3	2012/3
発電設備工事業	39,820	35,600	49,202
電気・通信設備工事業	10,471	11,665	10,817
その他の事業	570	699	712
差異調整額	15	67	13
計	50,878	48,032	60,746

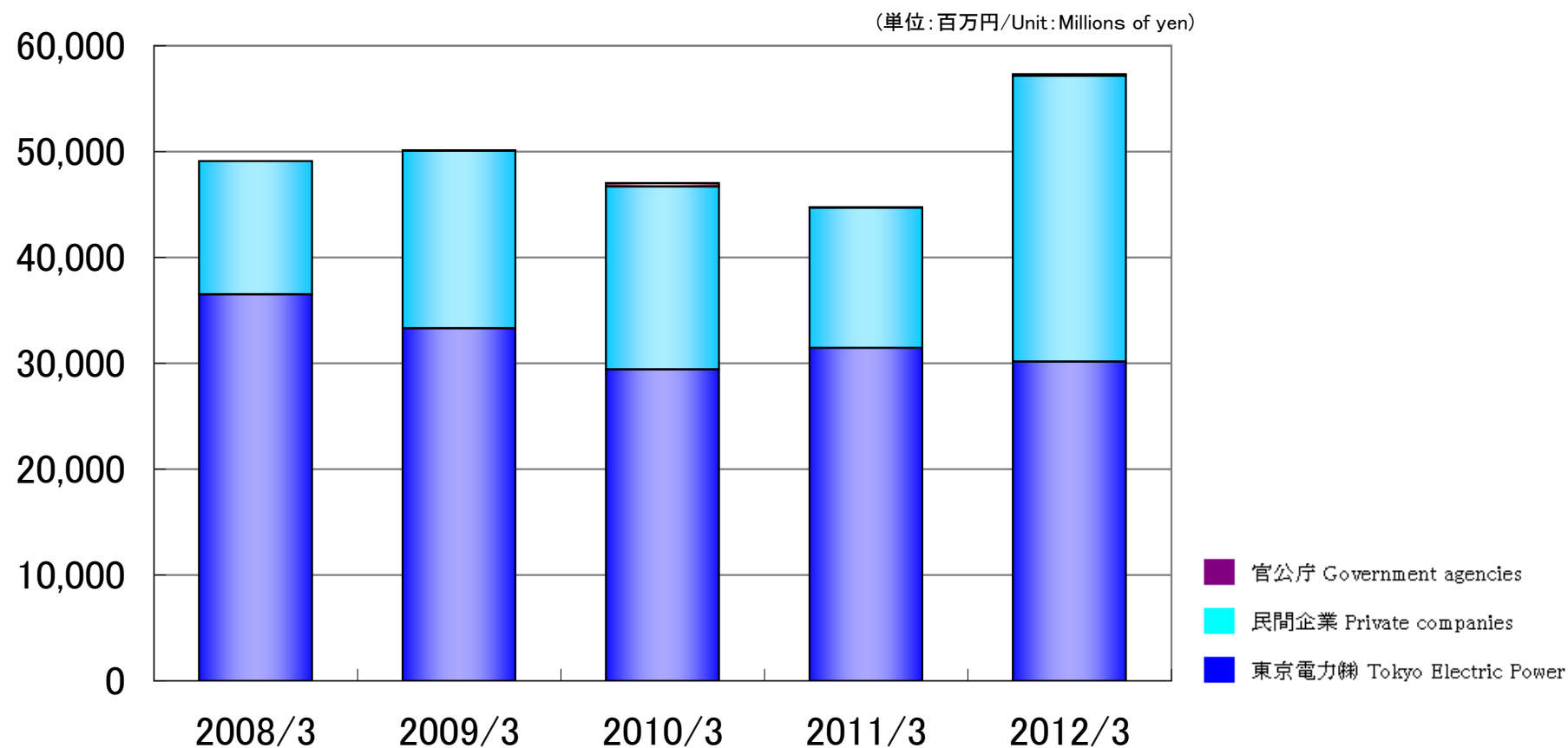
セグメント別売上高(個別) Net Sales by Segment Performance (Non-Consolidated)



(単位: 百万円/Unit: Millions of yen)

	2010/3	2011/3	2012/3
発電設備工事業	39,811	35,581	49,199
電気・通信設備工事業	7,140	8,960	7,962
その他の事業	70	145	147
差異調整額	15	67	13
計	47,037	44,756	57,322

得意先別売上高(個別) Net Sales by Client (Non-Consolidated)

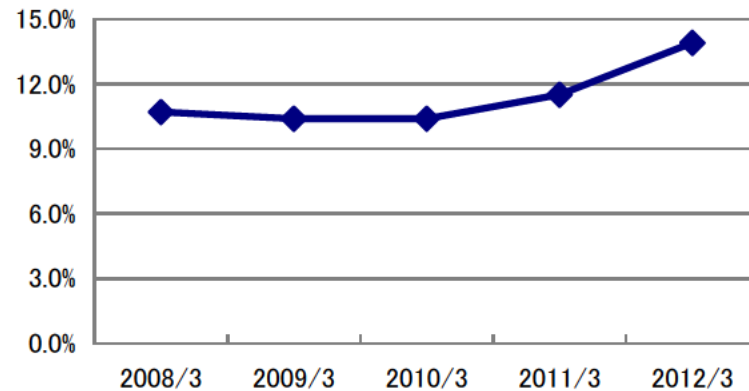


(単位: 百万円/Unit: Millions of yen)

		2008/3	2009/3	2010/3	2011/3	2012/3
東京電力(株)	Tokyo Electric Power	36,518	33,317	29,414	31,432	30,163
民間企業	Private companies	12,596	16,756	17,272	13,267	26,990
官公庁	Government agencies	1	53	351	57	169
合計	Total	49,116	50,126	47,037	44,756	57,322

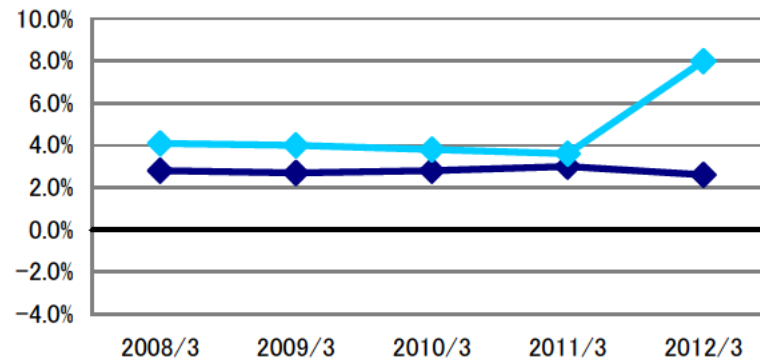
収益性指標(連結) Profitability (Consolidated)

◆ 売上高総利益率(%) Ratio of gross profit to net sales(%)



◆ 自己資本利益率(%) Return on equity(%)

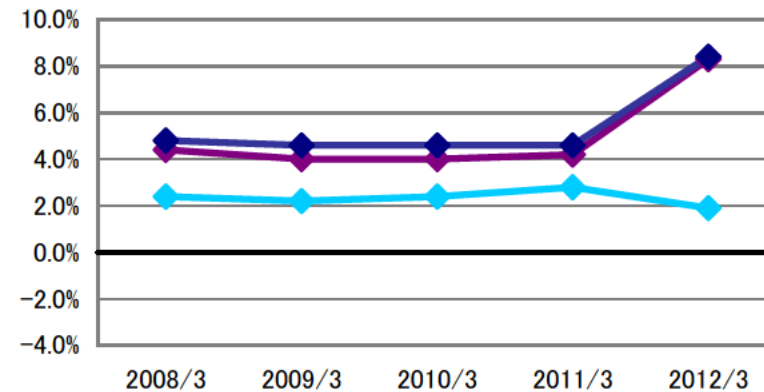
◆ 総資産経常利益率(%) Return on total assets(%)



◆ 売上高営業利益率(%) Ratio of operating income to net sales(%)

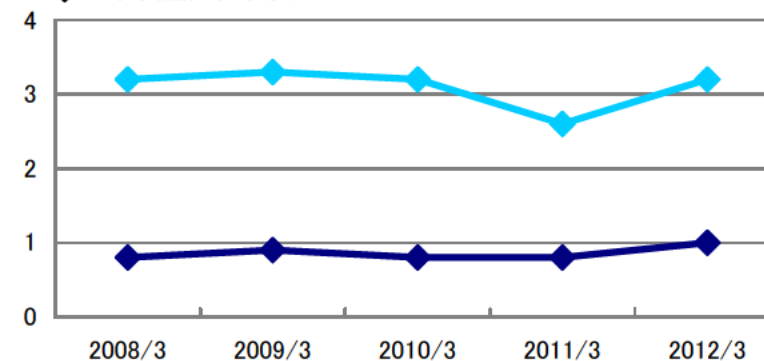
◆ 売上高経常利益率(%) Ratio of ordinary income to net sales(%)

◆ 売上高当期純利益率(%) Ratio of net income to net sales(%)



◆ 有形固定資産回転率(回) Tangible fixed assets turnover(Times)

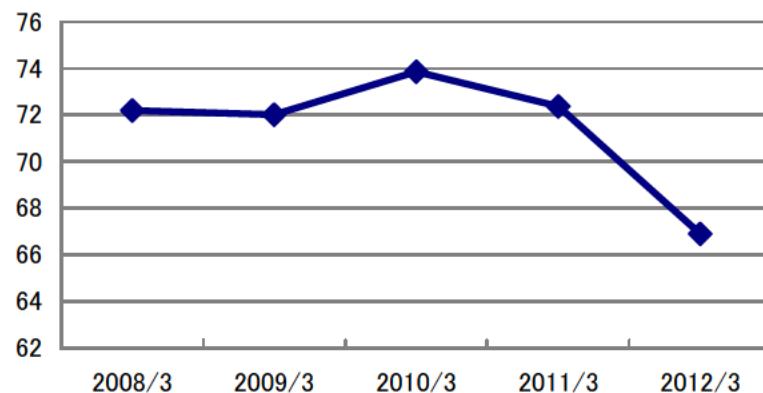
◆ 総資産回転率(回) Total assets turnover(Times)



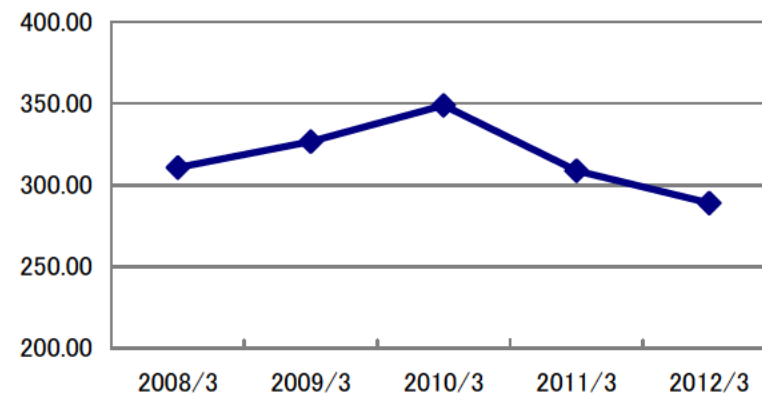
		2008/3	2009/3	2010/3	2011/3	2012/3
売上高総利益率(%)	Ratio of gross profit to net sales (%)	10.7%	10.4%	10.4%	11.5%	13.9%
売上高営業利益率(%)	Ratio of operating income to net sales (%)	4.4%	4.0%	4.0%	4.2%	8.3%
売上高経常利益率(%)	Ratio of ordinary income to net sales (%)	4.8%	4.6%	4.6%	4.6%	8.4%
売上高当期純利益率(%)	Ratio of net income to net sales (%)	2.4%	2.2%	2.4%	2.8%	1.9%
自己資本利益率(%)	Return on equity (%)	2.8%	2.7%	2.8%	3.0%	2.6%
総資産経常利益率(%)	Return on total assets (%)	4.1%	4.0%	3.8%	3.6%	8.0%
総資産回転率(回)	Total assets turnover (Times)	0.8回	0.9回	0.8回	0.8回	1回
有形固定資産回転率(回)	Tangible fixed assets turnover (Times)	3.2回	3.3回	3.2回	2.6回	3.2回

安全性指標(連結) Stability (Consolidated)

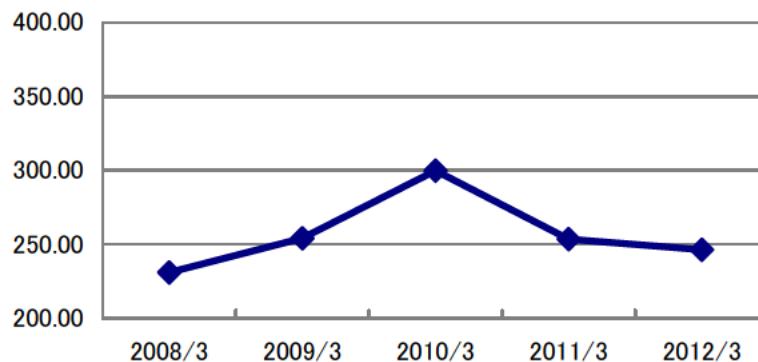
自己資本比率(%) Equity ratio(%)



流動比率(%) Current ratio(%)

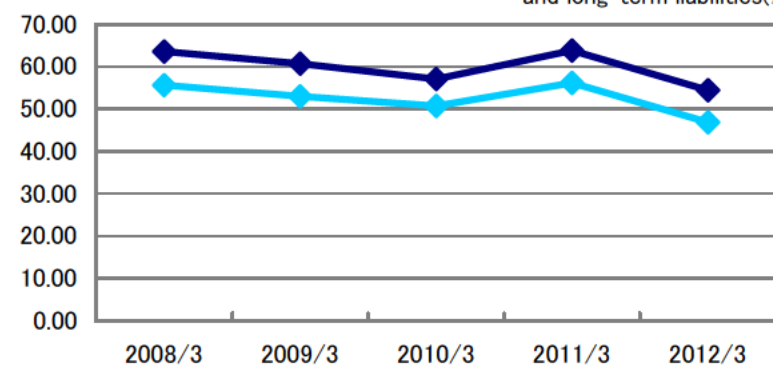


当座比率(%) Quick assets ratio(%)



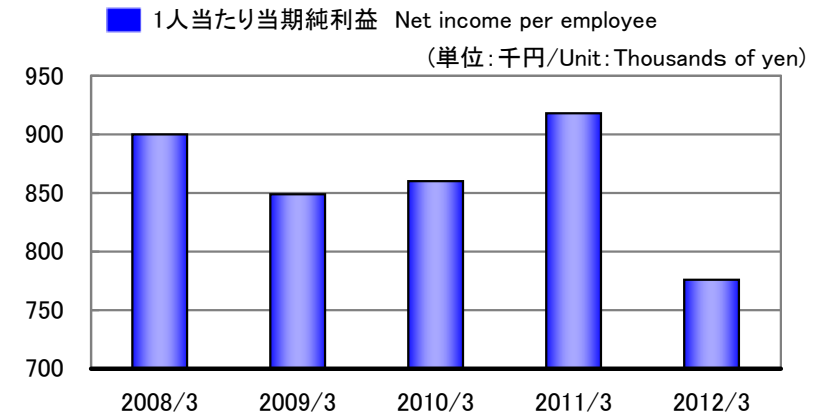
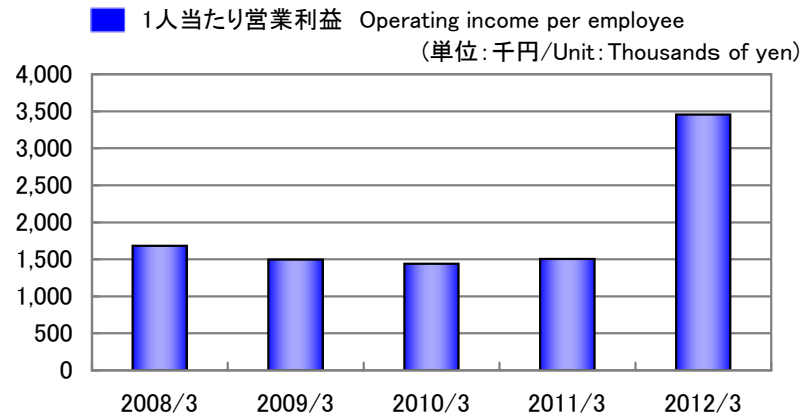
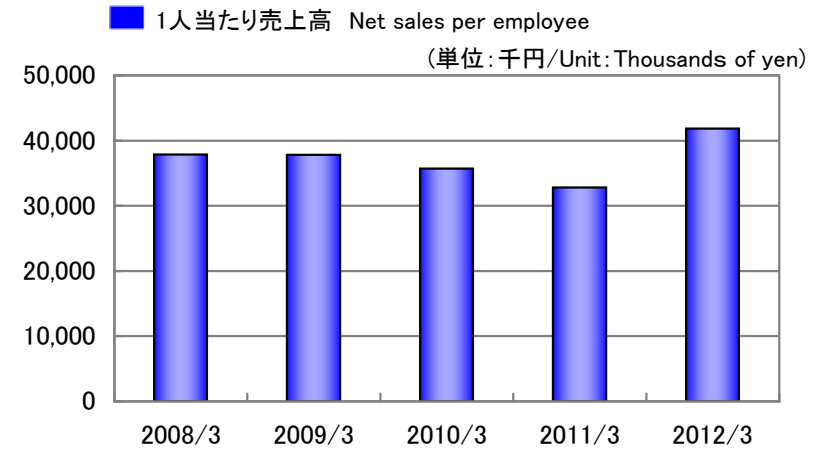
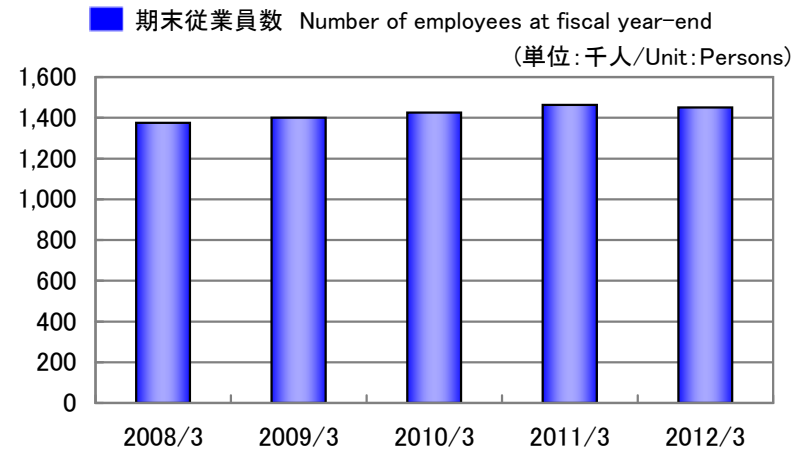
固定比率(%) Fixed assets ratio(%)

固定長期適合比率(%) Ratio of fixed assets-to-equity capital and long-term liabilities(%)



		2008/3	2009/3	2010/3	2011/3	2012/3
自己資本比率(%)	Equity ratio (%)	72.24	72.02	73.85	72.37	66.90
流動比率(%)	Current ratio (%)	310.69	326.53	348.83	308.67	288.83
当座比率(%)	Quick assets ratio (%)	230.86	254.00	299.84	253.35	246.31
固定比率(%)	Fixed assets ratio (%)	63.55	60.69	57.06	63.76	54.40
固定長期適合比率(%)	Ratio of fixed assets-to-equity capital and long-term liabilities (%)	55.62	52.96	50.71	56.14	46.87

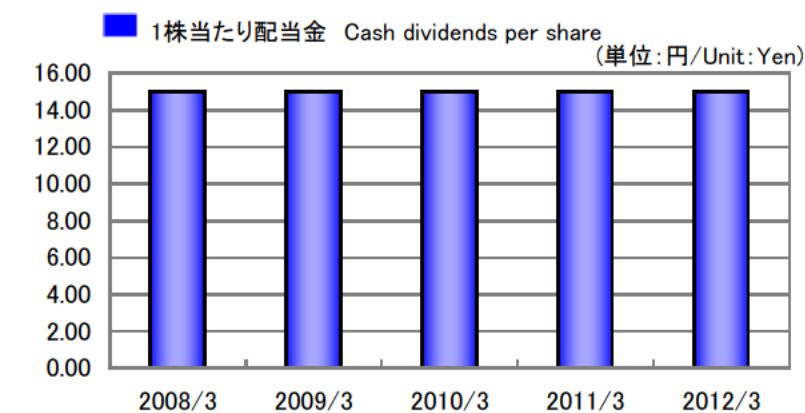
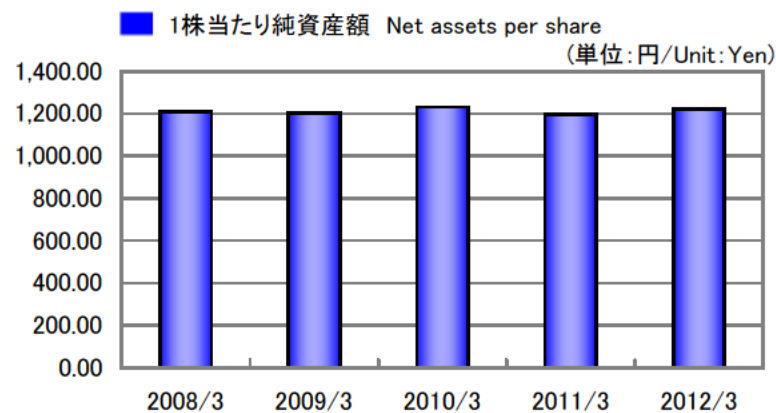
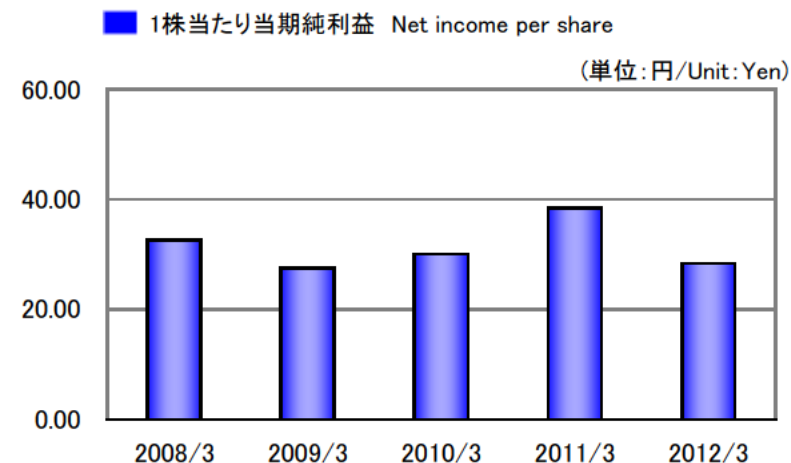
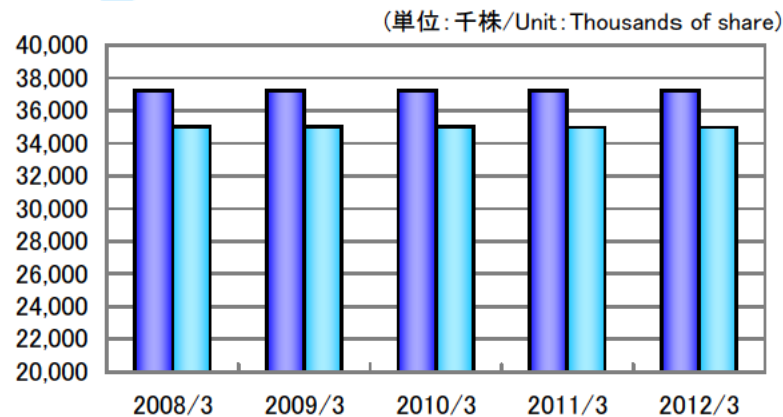
従業員1人当たり指標(連結) Per Employee (Consolidated)



		2008/3	2009/3	2010/3	2011/3	2012/3
期末従業員数(人)	Number of employees at fiscal year-end (Persons)	1,375	1,400	1,425	1,464	1,451
1人当たり売上高(千円)	Net sales per employee (Thousands of yen)	37,884	37,811	35,704	32,809	41,865
1人当たり営業利益(千円)	Operating income per employee (Thousands of yen)	1,684	1,496	1,438	1,374	3,454
1人当たり当期純利益(千円)	Net income per employee (Thousands of yen)	900	849	860	918	776

1株当たり指標(個別) Per Share Data (Non-Consolidated)

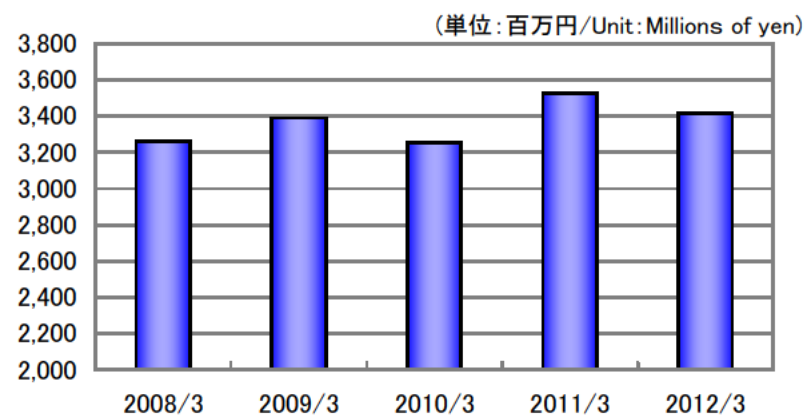
■ 発行済株式総数 Number of outstanding shares issued
 ■ 自己株式控除後発行済株式総数 After deduction from treasury stock



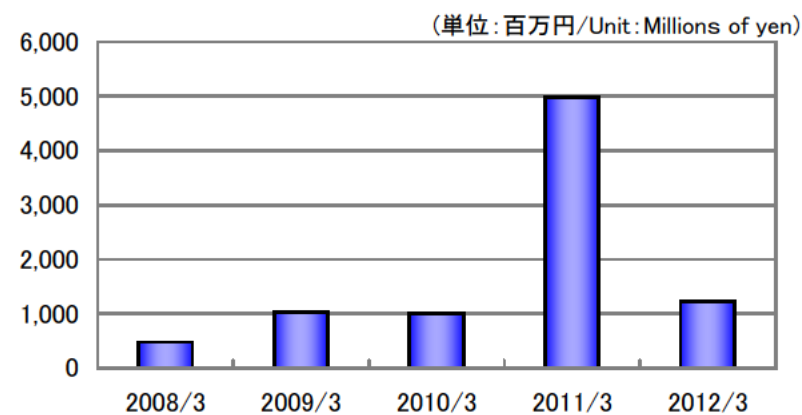
		2008/3	2009/3	2010/3	2011/3	2012/3
発行済株式総数(千株)	Number of outstanding shares issued (Thousands of share)	37,261	37,261	37,261	37,261	37,261
(自己株式控除後)	After deduction from treasury stock	35,030	35,022	35,012	35,002	34,996
1株当たり当期純利益(円)	Net income per share (Yen)	32.63	27.59	30.14	35.32	28.37
1株当たり純資産額(円)	Net assets per share (Yen)	1,207.93	1,202.02	1,230.31	1,196.63	1,219.29
1株当たり配当金(円)	Cash dividends per share (Yen)	15.00	15.00	15.00	15.00	15.00

その他指標(連結) Other Data (Consolidated)

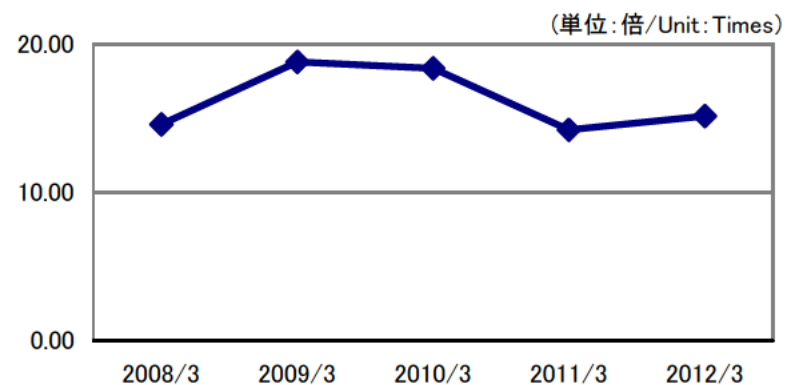
■ 販売費及び一般管理費 Selling, general and administrative expenses



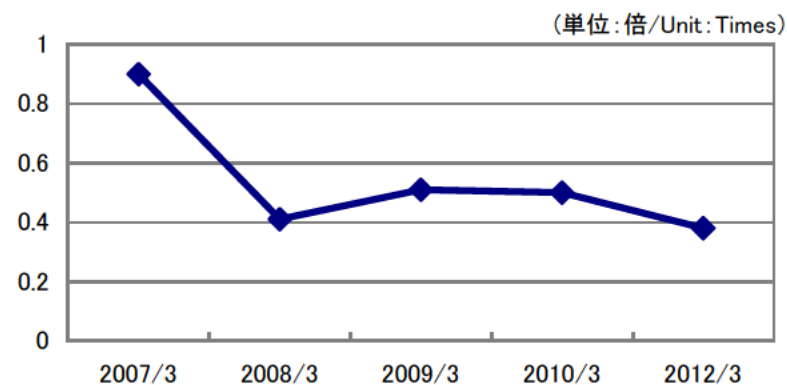
■ 設備投資額 Capital investment



■ 株価収益率 Price earnings ratio



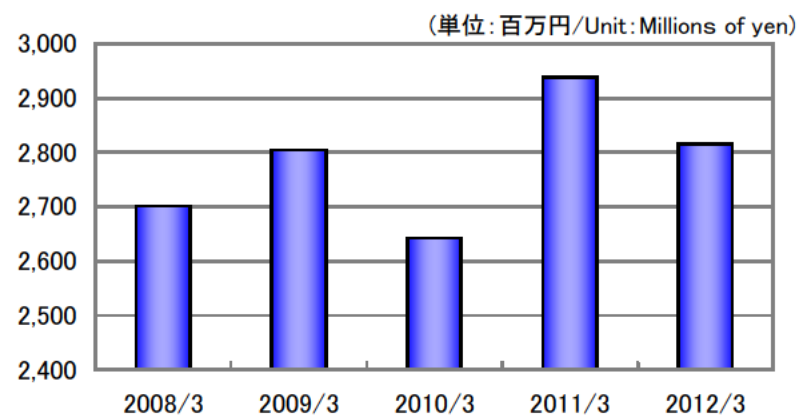
■ 株価純資産倍率 Price book-value ratio



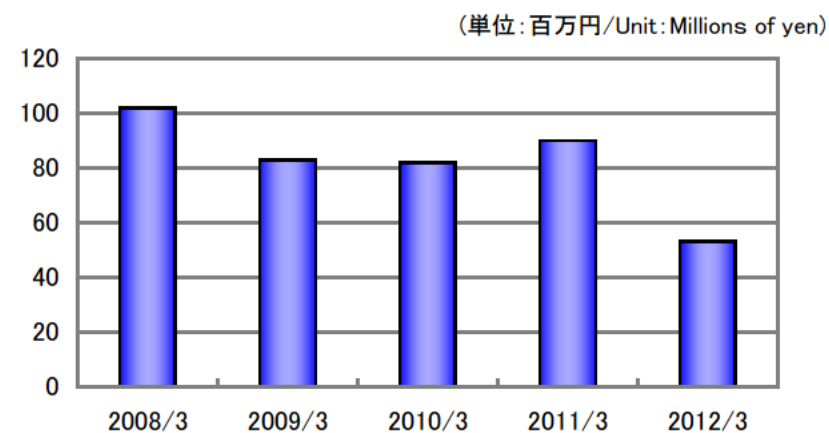
		2008/3	2009/3	2010/3	2011/3	2012/3
販売費及び一般管理費(百万円)	Selling, general and administrative expenses (Millions of yen)	3,264	3,390	3,256	3,530	3,415
設備投資額(百万円)	Capital investment (Millions of yen)	484	1,035	1,006	4,988	1,237
株価収益率(倍)	Price earnings ratio (Times)	14.59	18.82	18.39	14.24	15.16
株価純資産倍率(倍)	Price book-value ratio (Times)	0.41	0.51	0.50	0.44	0.38

その他指標(個別) Other Data (Non-Consolidated)

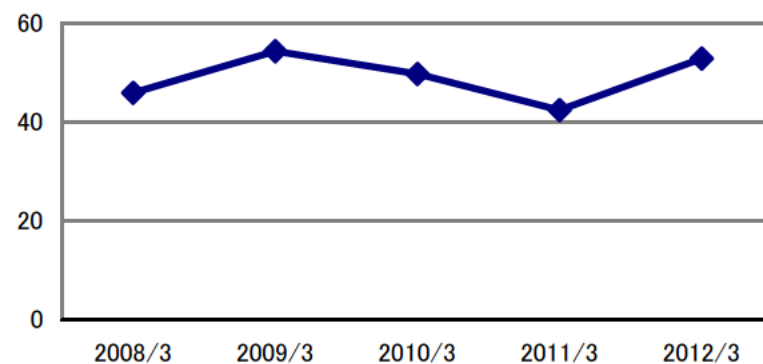
■ 販売費及び一般管理費 Selling, general and administrative expenses



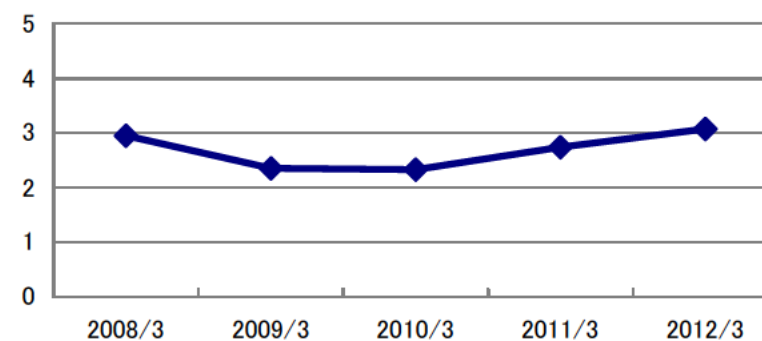
■ 研究開発費 Research and development expenditure



■ 配当性向(%) Dividend payout ratio(%)



■ 配当利回り(%) Dividend yield(%)



		2008/3	2009/3	2010/3	2011/3	2012/3
販売費及び一般管理費(百万円)	Selling, general and administrative expenses (Millions of yen)	2,702	2,805	2,642	2,938	2,816
研究開発費(百万円)	Research and development expenditure (Millions of yen)	102	83	82	90	53
配当性向(%)	Dividend payout ratio (%)	45.97	54.37	49.77	42.47	52.87
配当利回り(%)	Dividend yield (%)	2.95	2.35	2.33	2.74	3.07

連結貸借対照表 [資産の部] Consolidated Balance Sheets [Assets]

(単位:百万円/Unit:Millions of yen)

		2008/3	2009/3	2010/3	2011/3	2012/3
資産の部	Assets					
流動資産	Current assets	32,653	33,999	35,073	32,505	42,406
現金預金	Cash and cash equivalents	3,692	4,065	3,850	4,716	9,758
受取手形・完成工事未収入金等	Notes and accounts receivable-trade	11,254	13,257	16,830	14,426	22,269
有価証券	Marketable securities	9,316	9,123	9,466	7,536	4,136
未成工事支出金等	Construction projects in progress	7,195	-	-	-	-
未成工事支出金	Construction projects in progress	-	6,358	3,452	2,898	3,193
繰延税金資産	Deferred tax assets	963	910	998	1,034	1,302
その他	Other	232	304	479	1,896	1,753
貸倒引当金	Allowance for doubtful accounts	△1	△20	△4	△4	△6
固定資産	Fixed assets	27,711	26,557	25,539	27,851	24,259
有形固定資産	Property and equipment	16,173	15,937	16,144	18,827	18,732
建物・構築物	Buildings and structures	6,488	6,608	7,020	6,954	6,513
機械・運搬具	Machinery and vehicles	321	276	194	152	183
工具器具・備品	Tools and equipment	582	551	631	577	430
土地	Land	8,575	8,246	8,246	10,888	10,783
リース資産	Lease	-	4	11	11	7
建設仮勘定	Construction in progress	206	250	39	242	812
無形固定資産	Intangible fixed assets	182	161	144	98	72
投資その他の資産	Investments and other assets	11,355	10,458	9,250	8,925	5,453
投資有価証券	Investment securities	9,819	8,526	7,905	6,494	2,841
長期貸付金	Long-term loans receivable	2	6	6	10	21
繰延税金資産	Deferred tax assets	1,099	1,586	990	1,965	2,184
その他	Other	521	434	441	520	471
貸倒引当金	Allowance for doubtful accounts	△86	△96	△93	△65	△64
資産合計	Total assets	60,364	60,557	60,612	60,357	66,665

連結貸借対照表 [負債/資本の部] Consolidated Balance Sheets [Liabilities/Shareholders' Equity]

		(単位:百万円/Unit:Millions of yen)				
		2008/3	2009/3	2010/3	2011/3	2012/3
負債の部	Liabilities					
流動負債	Current liabilities	10,510	10,412	10,054	10,530	14,682
支払手形・工事未払金等	Notes and accounts payable-trade	5,554	5,429	5,296	5,596	7,149
短期借入金	Short-term borrowings	686	553	773	334	389
未払法人税等	Accrued incom taxes	511	779	689	718	2,138
未成工事受入金	Advances received on construction projects in progress	1,123	957	283	280	488
役員賞与引当金	Allowance for bonuses to directors	43	44	43	31	21
完成工事補償引当金	Allowance for compensation for construction damages	15	23	29	41	39
工事損失引当金	Allowance for losses on construction contracts	295	418	618	702	1,501
その他	Other	2,280	2,206	2,320	2,826	2,953
固定負債	Long-term liabilities	6,217	6,387	5,604	5,931	7,165
長期借入金	Long-term debt	225	258	134	246	199
繰延税金負債	Deferred tax liabilities	14	16	29	29	27
退職給付引当金	Accrued retirement benefits	5,613	5,877	5,301	5,385	6,696
役員退職慰労引当金	Allowance for retirement benefits for directors and auditors	85	25	22	24	22
資産除去債務	Asset removal debt	-	-	-	128	140
その他	Other	278	210	115	116	78
負債合計	Total liabilities	16,728	16,800	15,658	16,462	21,848
純資産の部	Net assets					
資本金	Common stock	2,881	2,881	2,881	2,881	2,881
資本剰余金	Capital surplus	3,728	3,729	3,729	3,730	3,730
利益剰余金	Retained earnings	35,998	36,662	37,363	38,182	38,784
自己株式	Treasury stock	△ 966	△ 973	△ 980	△ 986	△ 989
株主資本合計	Total shareholders' equity	41,642	42,300	42,993	43,807	44,406
その他有価証券評価差額金	Net unrealized holding gain on available-for-sale securities	1,962	1,311	1,767	△ 128	191
少数株主持分	Minority interests	31	144	193	216	219
純資産合計	Total net assets	43,636	43,756	44,954	43,895	44,817
負債・純資産(資本)合計	Total liabilities, net assets (Shareholders' equity)	60,364	60,557	60,612	60,357	66,665

連結損益計算書 Consolidated Statements of Operations

		(単位:百万円/Unit:Millions of yen)				
		2008/3	2009/3	2010/3	2011/3	2012/3
売上高 (完成工事高)	Net sales	52,090	52,936	50,878	48,032	60,746
売上原価 (完成工事原価)	Cost of sales	46,509	47,450	45,571	42,489	52,318
売上総利益(完成工事総利益)	Gross profit	5,580	5,486	5,306	5,542	8,428
販売費及び一般管理費	Selling, general and administrative expenses	3,264	3,390	3,256	3,530	3,415
営業利益	Operating income	2,316	2,095	2,050	2,011	5,012
営業外収益	Non-operating income	351	364	290	212	107
営業外費用	Non-operating expenses	159	18	16	18	12
経常利益	Ordinary income	2,508	2,442	2,324	2,205	5,107
特別利益	Extraordinary income	5	324	17	545	-
特別損失	Extraordinary loss	420	360	94	371	2,003
税金等調整前当期純利益	Income before income taxes	2,093	2,407	2,247	2,379	3,103
法人税、住民税及び事業税	Income taxes-current	795	1,092	764	859	2,524
法人税等調整額	Income taxes-deferred	128	12	207	152	△550
少数株主利益	Minority interests income	△67	112	48	23	3
当期純利益	Net income	1,237	1,189	1,225	1,344	1,127

連結キャッシュフロー計算書 Consolidated Statements of Cash Flows

		(単位:百万円Unit:Millions of yen)				
		2008/3	2009/3	2010/3	2011/3	2012/3
営業活動によるキャッシュ・フロー	Cash flows from operating activities	3,704	1,297	325	4,764	△ 10
投資活動によるキャッシュ・フロー	Cash flows from investment activities	△ 4,783	△ 658	3,765	△6,742	5,782
財務活動によるキャッシュ・フロー	Cash flows from financing activities	△ 966	△ 629	△ 439	△ 861	△ 520
現金及び現金同等物の増減額	Net increase (decrease) in cash and cash equivalents	△ 2,047	9	3,650	△2,839	5,251
現金及び現金同等物の期首残高	Cash and cash equivalents at beginning of year	5,223	3,176	3,186	6,836	3,996
現金及び現金同等物の期末残高	Cash and cash equivalents at end of year	3,176	3,186	6,836	3,996	9,248

貸借対照表 [資産の部] Non-Consolidated Balance Sheets [Assets]

		(単位:百万円/Unit: Millions of yen)				
		2008/3	2009/3	2010/3	2011/3	2012/3
資産の部	Assets					
流動資産	Current assets	29,977	30,624	31,630	29,421	38,904
現金預金	Cash and cash equivalents	2,280	2,033	1,910	2,643	7,521
受取手形	Notes receivable	176	210	401	129	74
完成工事未収入金	Accounts receivable-trade	10,219	12,294	15,641	13,627	21,130
有価証券	Marketable securities	9,316	9,123	9,416	7,436	4,086
未成工事支出金	Construction projects in progress	6,743	5,769	2,937	2,794	3,174
材料貯蔵品	Stock of materials	113	-	-	-	-
繰延税金資産	Deferred tax assets	822	852	825	915	1,199
その他	Other	304	341	497	1,874	1,717
固定資産	Fixed assets	26,794	25,880	24,958	27,349	23,719
有形固定資産	Property and equipment	14,141	13,764	14,222	17,030	16,984
建物・構築物	Buildings and structures	5,484	5,108	5,595	5,546	5,173
機械・運搬具	Machinery and vehicles	220	203	148	103	112
工具器具・備品	Tools and equipment	287	349	389	364	267
土地	Land	8,123	7,795	7,795	10,436	10,341
リース資産	Lease	-	57	254	336	276
建設仮勘定	Construction in progress	24	248	39	242	812
無形固定資産	Intangible fixed assets	170	143	130	87	59
ソフトウェア	Software	141	119	103	63	36
その他	Other	27	24	27	23	22
投資その他の資産	Investments and other assets	12,482	11,972	10,604	10,231	6,675
投資有価証券	Investment securities	9,812	8,519	7,898	4,549	2,560
関係会社株式他	Investment securities of affiliated companies other	236	236	236	2,179	516
長期貸付金	Long-term loans receivable	1,230	1,525	1,389	1,301	1,222
繰延税金資産	Deferred tax assets	973	1,468	862	1,839	2,060
その他	Other	316	309	311	425	379
貸倒引当金	Allowance for doubtful accounts	△ 86	△ 86	△ 92	△ 64	△ 64
資産合計	Total assets	56,771	56,505	56,589	56,770	62,623

貸借対照表 [負債/資本の部] Non-Consolidated Balance Sheets [Liabilities/Shareholders' Equity]

(単位:百万円/Unit:Millions of yen)

		2008/3	2009/3	2010/3	2011/3	2012/3
負債の部	Liabilities					
流動負債	Current liabilities	8,848	8,501	8,112	9,190	13,091
工事未払金	Accounts payable-trade	4,669	4,697	4,545	5,005	5,910
短期借入金	Short-term borrowings	300	300	300	-	100
リース債務	Lease	-	16	50	104	96
未払費用	Accrued expense	1,378	1,400	1,424	1,520	1,575
未払法人税等	Accrued income taxes	449	700	518	664	2,030
未成工事受入金	Advances received on construction projects in progress	1,047	309	112	162	432
完成工事補償引当金	Allowance for compensation for construction damages	15	21	24	38	37
工事損失引当金	Allowance for losses on construction contracts	291	412	477	571	1,416
その他	Other	695	642	659	1,122	1,491
固定負債	Long-term liabilities	5,610	5,905	5,400	5,694	6,861
リース債務	Lease	-	46	160	228	178
退職給付引当金	Accrued retirement benefits	5,512	5,772	5,155	5,225	6,460
役員退職慰労引当金	Allowance for retirement benefits for directors and auditors	62	-	-	-	-
資産除去債務	Asset removal debt	-	-	-	153	166
その他	Other	35	86	84	86	56
負債合計	Total liabilities	14,458	14,407	13,513	14,884	19,953
純資産の部	Net assets					
資本金	Common stock	2,881	2,881	2,881	2,881	2,881
資本剰余金	Capital surplus	3,728	3,729	3,729	3,730	3,730
利益剰余金	Retained earnings	34,707	35,148	35,678	36,389	36,857
自己株式	Treasury stock	△ 966	△ 973	△ 980	△ 986	△ 989
株主資本合計	Total shareholders' equity	40,351	40,785	41,308	42,014	42,479
評価・換算差額等合計	Total valuation and translation adjustments	1,962	1,311	1,767	△ 129	190
純資産合計	Total net assets	42,313	42,097	43,075	41,885	42,670
負債・純資産(資本)合計	Total liabilities, net assets (Shareholders' equity)	56,771	56,505	56,589	56,770	62,623

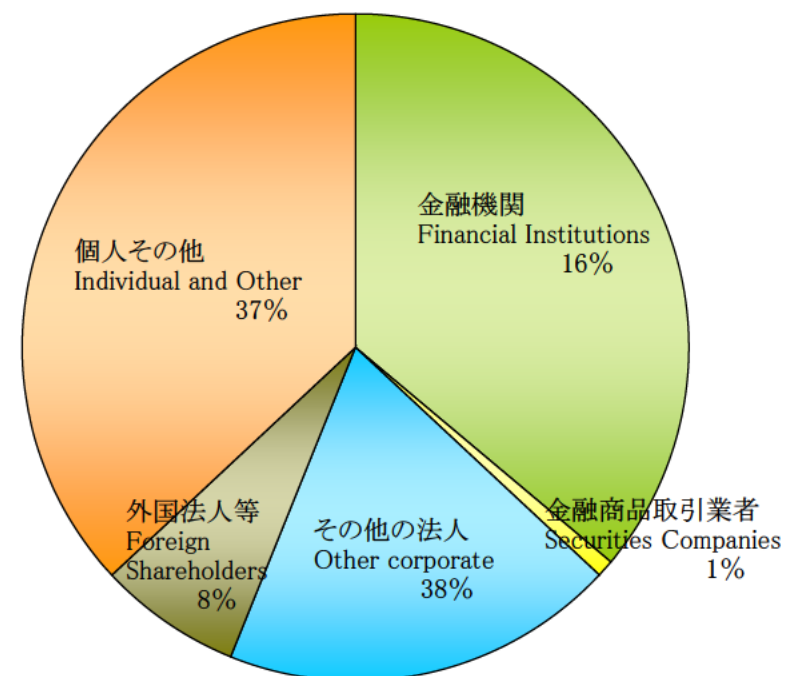
損益計算書 Non-Consolidated Statements of Operations

		(単位: 百万円/Unit: Millions of yen)				
		2008/3	2009/3	2010/3	2011/3	2012/3
売上高 (完成工事高)	Net sales	49,116	50,126	47,037	44,756	57,322
売上原価 (完成工事原価)	Cost of sales	44,360	45,741	42,656	40,089	49,865
売上総利益(完成工事総利益)	Gross profit	4,755	4,384	4,381	4,666	7,457
販売費及び一般管理費	Selling, general and administrative expenses	2,702	2,805	2,642	2,938	2,816
営業利益	Operating income	2,053	1,579	1,738	1,727	4,641
営業外収益	Non-operating income	297	320	253	244	133
営業外費用	Non-operating expenses	141	4	4	3	1
経常利益	Ordinary income	2,210	1,895	1,987	1,969	4,773
特別利益	Extraordinary income	-	321	-	542	-
特別損失	Extraordinary loss	140	342	94	384	1,964
税引前当期純利益	Income before income taxes	2,069	1,874	1,892	2,127	2,808
法人税、住民税及び事業税	Income taxes-current	709	986	518	794	2,383
法人税等調整額	Income taxes-deferred	203	△ 78	318	96	△568
当期純利益	Net income	1,156	966	1,055	1,236	993

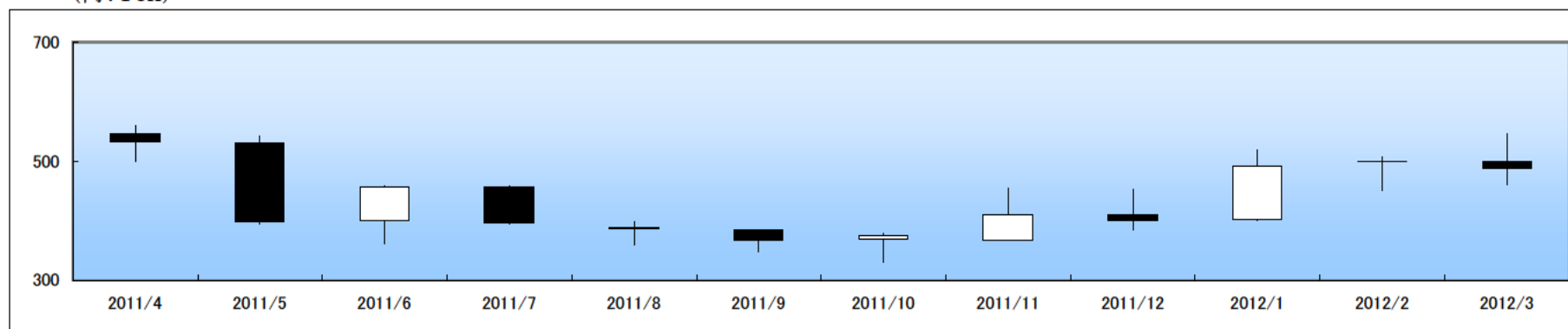
会社概況 Corporate Information

商号 Company Name	株式会社東京エネシス TOKYO ENERGY & SYSTEMS INC.
本店所在地 Address of Head Office	〒105-0004 東京都港区新橋六丁目9番7号 9-7 Shimbashi 6-chome, Minato-ku, Tokyo, Japan
設立 Established	1947年(昭和22年)8月14日 August 14, 1947
資本金 Capital	28億81百万円 2,881millions of yen
株式上場 Exchange	東京証券取引所 市場第一部(証券コード1945) Tokyo Stock Exchange, First Section (Code: 1945)
従業員数(連結) Number of Employees	1,451名(H24.3.31現在) 1451名
ホームページアドレス URL	http://www.qtes.co.jp/ http://www.qtes.co.jp/

所有者別分布状況 Shareholders by Category



株価の推移 Stock Price Range
(円:Yen)



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